



Hope Community Health Center
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Chandler, AZ 85224

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THE PULSE—

Hope Community Health Center News

HCHC is a 501c3 entity. All donations are tax deductible.

HCHC saved taxpayers over \$200,000 in 2011!

Donate to HCHC your AZ Tax Credit for the Working Poor so we can save you money again in 2012!

HCHC Saved Taxpayers Over \$200,000 in 2011!

When HCHC medical director, Dr. Ron Sell, rescued an uninsured woman from breast cancer he **saved taxpayers over \$200,000*** in hospital and cancer treatments in 2011. It costs, at minimum, \$400 to seek treatment at a hospital emergency room. If HCHC keeps 300 uninsured people who cannot pay for medical care from going to the emergency room, that saves taxpayers at least \$120,000! There is a great fear among the poor that they will get sick and cannot pay for needed care. When the poor delay obtaining health care, the cost and scope of

needed health care services increases and these costs are passed on to taxpayers. HCHC provides access to preventative care for the uninsured, and in doing so saves taxpayers' money! HCHC needs your help to continue to provide these necessary preventative medical services for the uninsured. Donating to HCHC your Arizona **Tax Credit for the Working Poor** helps low income families while reducing your state income tax. This law provides a credit for contributions made to certain qualified charities that provide help to the

working poor, like HCHC. An income tax credit returns the donated amount dollar for dollar to your pocket. So, if you have already paid income taxes this year to Arizona and itemize your state return, you could **receive these credits back as a refund**. The maximum donation available, per year, for the Working Poor Tax Credit is \$400 for a married couple filing jointly, or \$200 for a single person filing individually.

*2010 figure for hospital stay, oncology, and radiology breast cancer treatments from Chandler Regional Medical Center's Community Mammography Services.

Donate to Hope Community Health Center To Utilize the Arizona State Tax Credit for the Working Poor

HCHC is a 501(C)3 nonprofit, so the donation can also be deducted from Federal income taxes

Mail the completed form (below) with a check in the enclosed envelope, OR go to www.azhchc.org and donate online.

Monthly at \$ _____

One Time Gift: \$500 \$1,000 \$5,000 or \$ _____

Name: _____

Address: _____

City: _____ Zip: _____ Phone: _____

Email: _____ Send me email newsletters



Clinic Address:
Hope Community Health Center
312 N Alma School Rd Ste 9C
Chandler, AZ 85224

Mailing Address:
PO Box 7188
Tempe, AZ 85281

HCHC Is A 501(C)3 So Your Donations Are Tax-Deductible! Thank You!

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Matching Grant Nets Over \$24,000!

First of all we want to thank everyone who contributed to help us with the matching grant! We could not have done anything without YOU! The CPA has gone over the numbers and the final total has come! From the CPA's calculations and his understanding of the criteria, HCHC, between January to May 31, 2011, had new donors contribute \$7,360, and existing donors give gifts totaling \$4,804. The gracious matching donor gave HCHC \$12,000! So HCHC is overjoyed and grateful for the opportunity and cooperation of so many to make the matching grant a success. Thank you!

Dr. Sell Wins Award for Saving A Life!

Hope Community Health Center is grateful for its Medical Director, Dr. Ron Sell. Dr. Sell won a Humanitarian award from the Desert Cancer Foundation on October 27. In June 2011, Anna, a 53 year old Hispanic woman, came to HCHC complaining of breast pain. Dr. Sell completed a breast exam and noticed a dense mass in her left breast. In July he ordered a free screening mammogram for Anna. The mammogram confirmed the mass in Anna's left breast, so in August Dr. Sell ordered a free breast biopsy. The biopsy revealed a cancerous, 6 mm sized, grade 3 breast tumor, the most aggressive type



Dr. Ron Sell awarded a Humanitarian Award from the Desert Cancer Foundation on October 27.

of breast cancer. Quick action was needed or the cancer would spread. Dr. Sell contacted the Desert Cancer Foundation and within three weeks the surgery was scheduled. The surgery revealed the cancer had not spread and the tumor was removed. Anna's life was saved! Her son

said appreciatively, "Thank you for saving my mom's life!" "Dr. Sell extends himself for the best of the patient," praised David Engel, President of HCHC, "It takes hours of work to find a referral for a patient who does not have health insurance. Dr. Sell finds the referrals himself and most doctors do not see patients without insurance. The sacrifice of time by Dr. Sell, as a volunteer, is incredible alone. He selflessly uses his expert medical skills to care for others. He deeply cares about the patient's needs, and he deservedly was recognized for his humanitarian work!"

Partnering With Sanford-Brown College

One never knows when an opportunity will arise for the betterment of yourself and others. Sanford Brown and HCHC met when a college representative attended the award ceremony where Dr. Sell received his humanitarian award from the Desert Cancer Foundation. Dave Engel contacted the school and discussions on partnering together began. The prospect to partner with Sanford Brown College is astounding. Sanford Brown College has a



Sanford-Brown College in Phoenix offers allied health training for medical assisting, and phlebotomy. Soon the school will offer a dental hygienist program.

healthcare training campus at I-17 and Dunlap. Although new to Arizona, Sanford Brown has 39 medical training

schools throughout the nation. The college, established in 1866 in Illinois, has been training individuals for over 140 years. Their website states, "Sanford-Brown is known throughout the healthcare industry as an educator of professionals who have acquired the real-world knowledge and practical skills to fill vital positions in a variety of growing healthcare fields." Their aim is to "prepare students for entry-level employment through a

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On Your Knees—HCHC Prayer Guide

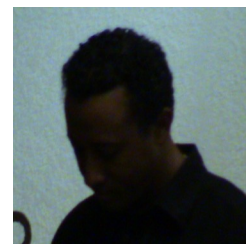
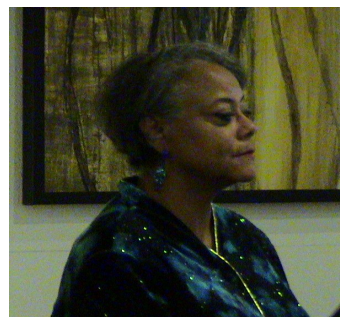
- HCHC is thankful for the opportunity to partner with Sanford Brown College. Pray that we will serve well together to meet the needs of our community.
- We are thankful for the \$24,000 that we received from the matching grant initiative! Thank you for your help!
- Over 200,000 adults were cut from the state’s medical plan for the poor. Many are struggling to maintain their health because they cannot afford the cost of private doctor visits so they can obtain their medicines. HCHC had over 295 new patients in the first 6 months!
- Because of the economic uncertainty, the HCHC board of directors wisely has delayed the start of the dental clinic. We need to be able to sustain all services when we start them. Pray that we can meet our entire budget: buying the dental equipment of \$60,000 and ongoing costs of operating the dentistry at \$25,000. Our medical budget is \$185,000 for the year.
- Pray that HCHC gets the \$18,000 grant from Sonora Quest Laboratories, and the \$50,000 2 year grant it has requested from CHW.
- HCHC has partnered with Lab Corp to obtain low cost laboratories. We are thankful for the ability to provide the labs for our patients and pray this can continue with Lab Corp.
- HCHC had three people come to Christ this last month! Pray as we continue to reach out to people and hold out hope.

Comedy and Music Evening for Matching Grant

On May 31, Hope Community Health Center held a music and comedy fundraising evening at Sozo Coffeehouse on Alma School and Warner. The event was to help raise money for HCHC to continue to provide services for the uninsured in the community. “HCHC is providing great medical services for the community’s uninsured population,” stated President David Engel, emcee of the event. “And we are hoping to begin to serve the community in a new way by providing dental services,” Engel added, “This event can help make the way for the realization

of that desire.” The musical talent of jazz singer Anita Jordan was brilliantly displayed. Anita’s silvery smooth sultry jazz vocal renditions of classic jazz tunes were a joy to hear. Professional funk, rock, and blues guitarist and singer Harry McGraw wowed the crowd with his adept string play and soulful singing. A crowd favorite was a Harry McGraw original, a blues song about accidentally running over his guitar with his car. And yes, it is a true story. Hosanna finished the vocal portion of the evening with the scintillating

ladies quartet adding the ‘gospel truth’ to the evening of merriment. Their tight harmonies and deft vocalizations had the crowd clapping and cheering for more. The evening ended with a comedic flare as professional funny men, Keith Ellis and Bob Kubota, shared their skewed view of the world around us in hilarious fashion. The house was roaring with laughter as the two comedians shared about their lives growing up in their families and their experiences with awkward people who do not quite know how to interact with them.



Photos clockwise starting above: Jazz singer Anita Jordan with some smooth vocals; The dynamic Hosanna gospel quartet; Harry McGraw singing about his run over guitar; Keith Ellis cuts loose with an impression; Bob Kubota describing politically correct people.

HCHC Making a Difference: One Family Member at a Time

Ricardo is 55 and a U.S. citizen. He speaks some English, but Spanish is his native language. He has been a patient of HCHC for 2 years. He moved from California looking for work over three years ago. He had worked in a California factory for twenty years painting vehicles. He got laid off and tried to find work elsewhere. He came to Arizona with high hopes. Unfortunately, things did not turn out as he had hoped, and he remained unemployed.

Ricardo has some chronic health issues; he is a diabetic and has high blood pressure. And when he came to HCHC his health issues were out of control. At first his blood sugars were as high as 243. HCHC had prescribed metformin, glyburide, aspirin, and hypertensive medications to control his conditions. He received free diabetic education classes in Spanish at HCHC in 2010. HCHC monitored his laboratory result each quarter for his blood sugars. With more laboratory monitor-

ing, education, and medication adjustments he was recording his glucose readings to be in the 90’s.

Unfortunately, he left to visit ailing family in Mexico and stopped taking his medication. When he returned in July 2011, his diabetes was uncontrolled and HCHC had to try again to stabilize his condition.

When Ricardo returned to HCHC in July he spoke to President and Chaplain, Dave Engel. Before Ricardo left to visit Mexico he had requested assistance finding work. Dave had given him some auto painting job leads. But Ricardo’s travel to Mexico interrupted his job pursuits. In July, Dave inquired if Ricardo had a resumé that would help him find work. He admitted that he did not and did not know how to create one or use a computer. He said he had a family member that could help him if needed.

Dave gave Ricardo a resumé help sheet to find specific things about Ricardo’s job experience and skills.

Ricardo returned the resumé help sheet to Dave before his next appointment. Dave prepared two resúmes for Ricardo and a CD with the information. At Ricardo’s September appointment Dave gave Ricardo the resúmes and disk along with several job leads.

When Ricardo returned for an October appointment, he reported that he had found work at Wal-mart after submitting his resumé! He was working again! He was able to have an income to provide for himself. Not only that but the last medical note from Dr. Sell in October stated, “Diabetes appears to be improving.” Ricardo said to Dave, “Thank you for all your help. This clinic has been a real blessing to me.”

Ricardo must think well of HCHC; he sent an unemployed family member to the clinic to get health care and job assistance. So HCHC has the opportunity to continue to positively impact this family. It will be just one family member at a time.

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supportive and student-oriented environment while serving the needs of our communities.”

The Phoenix campus provides training in sonography, phlebotomy, bilingual medical assisting, and medical billing and collection processing programs. The school obviously does their job well for they already have an accredited medical assistant program in only 2 years. And next year the school will begin a dental hygiene training program in Phoenix.

So how will HCHC and Sanford Brown work together to better the community and both of the programs? Sanford Brown requires their students at the end of their training to volunteer in a community setting. The school is willing to pay for, set up and run health fairs with HCHC to meet the health needs in

the area. The fairs offer the students an opportunity to practice their medical skills. The students would set up the fair, and provide many services alongside other providers, like Maricopa Integrated Health and the Department of Economic Security.



Sanford Brown College Campus - Phoenix

Students will also come to HCHC as volunteers, as medical assistants and phlebotomists, to work with patients. A preceptor will oversee the student’s work and provide guidance. The school’s work study program

will pay for a student to work at HCHC. In addition, HCHC is investigating ways for Sanford Brown’s dental hygienist students to perform dental care for our patients in the future.

Lorena Bothello, the Director of Community and Alumni Outreach at Sanford Brown mentioned, “I really like the way HCHC works with people in a whole manner. It is very unique and gives a complete focus to the needs of the person.” She also said, “The clinic’s focus to work to improve the community, especially for the underserved, really matches our goal to have our students and faculty make a difference to be involved in the community and make a difference.” HCHC is very excited for this new partnership and the positive impact it will have on the students, the patients, the clinic, and the community.