

THE PULSE

Hope Community Health Center News

HCHC is a 501c3 entity. All donations are tax deductible.

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Did You Know?

Heart attacks are the leading cause of death for both men and women in the US.

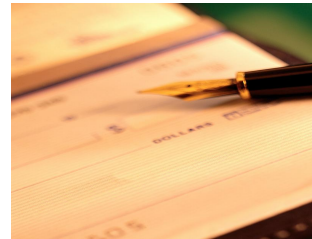
1.2 million heart attacks occur every year in the United States.

- Of the 1.2 million heart attacks, 600,000 are fatal.
- 300,000 of the deaths occur before the person can receive medical help.

Source: National Institute of Health

Unlimited Matching Grant Until June 1

Hope Community Health Center is grateful for a local foundation's incredible gift, an unlimited matching grant. The foundation responded to HCHC's desire to add dental services. **The foundation will double any donation HCHC receives until June 1, 2011.** The generosity of the foundation's gift is unprecedented for HCHC. As President David Engel says, "We are overwhelmed by this act of unparalleled generosity. We are humbled by its immensity, and grateful for the foundation's continued desire to help HCHC provide services to Chandler area residents."



This is an opportunity HCHC desires to maximize, but we cannot do it alone. We ask for you to consider helping maximize this grant by donating to HCHC before June 1st. "Any amount will help," said Engel, "Whatever is received, whether it is \$5, \$500, \$5,000 or \$50,000; is doubled. So every donation is significant."

One easy way that does not cost you anything is to donate your 2011 Tax Credit for the Working Poor to HCHC before June 1, 2011.

Arizona Working Poor Charitable Tax Credit: An income tax credit returns the donated amount dollar for dollar to your pocket. So, if you have already paid income taxes this year to Arizona and itemize your state return, you could **receive these credits back as a refund.** This tax credit helps low income children, teens, and families while reducing your state

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2010 HCHC Highlights

HCHC now has over 1,070 patients and compiled over 1,450 patient visits. In 2010, 694 patient exams were completed, about 100 more than the previous year! Many of the patients need to come in more than once to receive follow-up care. HCHC at minimum saved taxpayers \$140,000 in costs by keep patients from going to the ER. In 2010, Dr. Engel again won a "Best Doctors" award in Family



Taped wall to mark construction for HCHC's dental wing.

Practice. In 2008, 2009, and 2010 Sonora Quest Laboratories gave HCHC a \$15,000 grant for laboratory

services. In 2008, 2009, and 2010 the Chandler Regional Diabetes Center completed diabetes education classes in Spanish and English at HCHC. In April 2010, HCHC completed a health fair in conjunction with Chandler Gilbert Community College, Si Su Puede, and the AZ Sight-Saver Mobile. One hundred eighty five people attended

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income tax. This law provides a credit for contributions made to certain qualified charities that provide help to the working poor. The maximum donation per year available for the credit is \$400 for a married couple filing jointly, or \$200 for a single person filing individually. Families pay an extra **\$1,017** a year for the medical care of the uninsured. **You have already paid more for other people's health care. Use Arizona's tax credits to redirect your money!**

The tax credit for the working poor neither competes nor restricts individuals from fully utilizing other Arizona tax credits. Basically the state designates noncompeting pools of money for different uses. "So people can donate their working poor tax credit to HCHC and still fully donate to schools to make use of the school tax credits," Engel explained.

Three things of beauty happen when

you donate your tax credit to HCHC. First, you can get a credit on your 2011 Arizona tax return, so you are reducing your state income tax. Second, you can deduct the amount you donate to HCHC on your 2011 federal tax return because HCHC is a federally recognized 501(c) 3 non-profit entity. Third, the amount you donate before June 1, 2011 is matched by the foundation. **So if a single donates their \$200 tax credit to HCHC before June 1, HCHC actually receives \$400. If a couple donates their \$400 tax credit to HCHC before June 1, HCHC receives \$800.** "If HCHC receives working poor tax credits, then both the donor and HCHC benefit," cited Engel.

The foundation leadership responded to HCHC's desire to purchase the \$56,000 in dental equipment needed to set up the dental wing. Many other foundations have lowered the donations they are making to non-profit entities. "That is what is so

amazing about this generous gift to HCHC. In spite of what has occurred in the economy the foundation is able and willing to provide this matching grant. It demonstrates true sacrificial giving and testifies about the outstanding character of the foundation's leadership!" exclaimed Engel.

HCHC requests that you carefully consider what sacrificial donation you could make to help HCHC maximize the matching grant to provide needed dental services to the uninsured in our community. "The dental needs in the community are immense," Engel said, "One of our doctors recently participated in a community event in Queen Creek. She said the line for free dental services was longer than for medical services." This proves how many people need dental help. So every donation received before June 1 is significant to help provide dental services here at HCHC.

New Faces at HCHC and Some Changes

Changes are always expected when you are in any kind of organization. Organizations have to pursue new ways forward when confronted with changes. HCHC is no exception.

In April, two doctors left HCHC. Both will be missed. Dr. Mary Lynass left for personal reasons. And the one that influenced HCHC the most was Dr. Ann Engel. Dr. Engel stepped down as the medical director of HCHC for personal reasons as well. Dr. Engel was an instrumental part in the development and success of HCHC for many years. "Her presence will be greatly missed," said President David Engel, "Our clients and staff love her." Dr. Engel was honored with a plaque and potluck for her years of service at HCHC.

In light of the losses, two other physicians came aboard at HCHC. Taking on the new role in April, Dr.

Ron Sell is HCHC's new medical director. Dr. Sell is a board certified Family Practice physician and co-owns a private practice, East Valley Family Physicians. Dr. Sell has volunteered for years with Mission of Mercy, which has a mobile clinic that provides medical care throughout the Valley for the uninsured.

"Dr. Sell is a tremendous doctor and has great experience with treating the uninsured. He truly cares about our patients' well being. We are glad to have him! We look forward to his dynamic leadership and vision to move HCHC forward as the new medical director," stated David Engel.

Another Family Practice physician also joined HCHC in April. Dr. Steven Burns is a heralded board certified physician from Tempe. Dr. Burns recently transformed his private practice so he could volunteer in

medical outreach to the less fortunate. "Dr. Burns has made a huge sacrifice to change his practice so he can pursue his desire to help the poor. I know him personally and know what an outstanding person and physician he is," proclaimed Engel, "I'm elated he is joining our clinic!"

With Dr. Sell and Dr. Burns both having private practices HCHC is changing its hours of operation to accommodate their schedules. HCHC is moving its hours from Wednesdays to Saturdays from 8am-12pm. The move will not effect the amount of patients HCHC sees. The doctors are scheduling patients exams every 15 minutes instead of every 30 minutes. "Our patient load has not changed, it's just exams occur quicker" declared Engel.

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Because of the change in hours, HCHC is having to rework the partnership with Health Care Connect. Health Care Connect is a entity that HCHC has partnered with to provide patients access to specialists who will accept our cash paying patients. A Health Care Connect employee was always present at HCHC on Wednesdays to provide patients enrollment help into different medical programs. "Fortunately, the young man (from Health Care Connect) who was present at our clinic on Wednesdays had resigned just before April. So no one lost their job because of from HCHC's schedule changes," Engel affirmed. Health Care Connect is training a new person for that job and discussions are ongoing on how they can come to HCHC on Saturdays.

Additionally, HCHC has hired an architect to develop the dental operatories for our dentistry outreach. Colin Slais owns an architect firm in Scottsdale that has designed and overseen the creation of several private dental offices throughout Phoenix. "Colin came with outstanding references and I've been impressed with what I've seen. He's on time and completes the needed follow-up to keep the project moving. I know now why he has received such high

regard from dentists throughout the area," Engel acknowledged.

Along with Colin Slais, HCHC is working with Henry Schein Dental equipment experts, J R Jimenez and Ed Keiser. "I've known Ed for quite some time from local ministry events we attended," said Engel, "J R is a new contact, but I like what he brings to the table. He's open about concerns he has and works to resolve equipment and architectural issues that may effect the work."

HCHC is working with Henry Schein, an internationally known medical and dental supply company, to utilize some community outreach programs that Schein provides. Schein's programs may help HCHC obtain refurbished or discounted equipment. "You'll never know if you can get help unless you ask," responded Engel, "If we can save thousands of dollars in equipment

***"If you don't have good teeth you don't have a healthy body."
Connie, an HCHC patient***

purchases, that saved money will go to direct patient care. We have to stretch every dollar we have to get the most out of it to serve as many patients as we can. If Schein's programs can help us do that, then it is my duty, as President of HCHC, to ask."

Dentist Kris Putrassahan is also involved in the dental architect and equipment discussions. Dr. Putrassahan provides the needed professional acumen on dental services HCHC will provide. Engel said, "I've known Kris since my days with the Christian Medical and Dental Association. He has completed several trips to Indonesia to volunteer. He has great integrity and I look forward to his continued leadership in our dental start-up."

One last change is HCHC's Board of Directors named Jim Oatman to be the Board Chairman. HCHC's board of directors consists of five other members: Jim Mouer, MD, Mary Vojtko, Anne Wendt, Corey Schimmel, and David Engel. "Jim is of impeccable character and an incredibly wise and godly man. He has tremendous leadership skills and is all the while humble. He has been on Capitol Hill in discussions regarding the health care reform issues. He helps lead Blue Cross and Blue Shield in California. We are truly blessed to have Jim leading our board. I know I lean on his expertise and wisdom regularly," praised Engel.

Change is always occurring and HCHC has no exemption.

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the fair. In July 2010, HCHC added two new volunteer Family Practice physicians into the practice. HCHC now has a total of four medical providers. We have increased the number of patients we can serve in a month from 80 to 105. Also, Health Care Connect started screening our patients at the clinic to determine if patients qualify for Arizona's Health Care Cost Containment Services (AHCCCS) or their program to obtain medical specialty services. In a September board



Completed renovation with 2 exam rooms.

approved initiative in 2010, HCHC has increased the size of the clinic by 558 square feet. The expansion was needed any-

way since HCHC was at capacity when it added new providers. The new space, which is completed, is slated to provide dental services for the uninsured. HCHC created an equipment budget of \$56,000 to purchase the dental equipment. HCHC chaplains had 15 people come to Christ in 2010! The gospel was presented 80 times and 73% of the patients asked for prayer with the chaplains. Overall 2010 was an excellent year for HCHC, and HCHC is poised for greater things in 2011!

Unlimited Matching Grant for Donations
Received up to June 1!
Send HCHC Your 2011 AZ Tax Credit for the Working Poor NOW, and what you donate will be doubled!

Donate to Hope Community Health Center To Utilize the Arizona State Tax Credit for the Working Poor

HCHC is a 501(C)3 nonprofit, so the donation can also be deducted from Federal income taxes

Mail the completed form (below) with a check in the enclosed envelope, **OR** go to www.hopecommunityhealthcenter.org and donate online.

Monthly at \$ _____

One Time Gift \$ _____

Name: _____

Address: _____

City: _____

Zip: _____

Phone: _____

Email: _____



Clinic Address:
 Hope Community Health Center
 312 N Alma School Rd Ste 9C
 Chandler, AZ 85224

Mailing Address:
 PO Box 7188
 Tempe, AZ 85281

On Your Knees—HCHC Prayer Guide

- > Funding— 500 couples to send us their \$400 AZ Working Poor Tax Credit before June 1st so we can utilize the matching grant!
- > Pray that we'd raise over \$250K from the donations and matching grant!
- > Pray for protection for the Engels and all the volunteers as they face ongoing trials.
- > Pray HCHC can continue to pay for labs ordered for patients.
- > Pray that HCHC will find additional volunteer nurses and interpreters to provide services on Saturday mornings.
- > Pray that we can begin the dental services in October of 2011.
- > Pray for our clinic leadership and wisdom on how to guide the clinic forward.
- > Pray for our country to reduce costs and that people can gain employment to meet their needs.
- > Praise: 13 people came to know Christ in the last 2 months.
- > Praise: HCHC received a \$25K grant from CHW and \$9K in discounted lab services from Sonora Quest.